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# Synthesis of Pilot Projects

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# Alternative Transport Fuels

*Fuels presently available for widespread use with established technology for vehicle operation and supply infrastructure:*

- Alcohols: methanol and ethanol
- Biodiesel esters
- Gaseous fuels: CNG and LPG
- *Not* low level blends in conventional fuels, for example gasohol nor developing fuels such as hydrogen.

# Status of Alternative Fuels Development

## *Alcohols:*

- Brazilian Proalcool Programme produced 500,000 cars per year during 1980's to operate on hydrous ethanol. Impending deregulation in 1990's saw these numbers fall to near zero
- 40,000 light vehicles in US as a result of clean air legislation, about 45% M85 and 55% E85. Ethanol numbers inceasing, methanol static
- No significant alcohol programmes in Asia
- Ethanol programmes subsidised.

# Status of Alternative Fuels Development

## *Natural Gas:*

- NGV programmes in over 40 countries, for fuel substitution or clean air objectives
- Largest programmes in Argentina and Italy are based on light spark ignition vehicles
- Use in heavy vehicles slower to develop: high cost of diesel conversions/OEM gas vehicles
- Predominantly CNG, about 2,000 LNG heavy vehicles in the US
- Pakistan, India and China leaders in Asia.

# Status of Alternative Fuels Development

## *Biodiesel:*

- About 250,000 tonnes of vegetable oil ester used in over 100,000 vehicles in Europe
- Similar quantities blended with diesel in Europe
- No significant use in Americas or Asia
- High production cost of ester compared to diesel.

# Status of Alternative Fuels Development

## *LPG:*

- Established transport fuel in many countries, produced from natural gas and oil refining
- Used predominantly in light spark ignition vehicles: taxis, tuks-tuks, rickshaws
- Although most common alternative fuel, LPG vehicles typically less than 1% of vehicle fleet
- LPG transport market grew rapidly in 1970's/early 1980's but stagnated with lower oil prices
- Well established equipment supply industry.

# Challenges to Introducing Alternative Transport Fuels

*A wide range of issues are involved in developing a successful alternative fuels programme. Critical success factors include:*

- Vehicle technology
- Perceptions of alternative fuels programmes
- Institutional leadership
- Financial environment
- Supply and service infrastructure
- Comparison with conventional fuels.

# Vehicle Technology

*Technical and financial performance expectations may not be met because of poor selection of vehicles or equipment. Common failures include:*

- Technology not matching program objectives
- Unsuitable vehicle operational characteristics
- Poor condition of vehicles converted
- Inconsistent fuel quality
- Unsuitable equipment or installation techniques resulting in poor vehicle performance.

# Perceptions of Alternative Fuels

*Misconceptions and poor publicity can constrain fuels programmes, which require good management of information. Common perceptions include:*

- Alternative fuels are second rate, only suitable for old and low technology vehicles
- Government support for alternative fuels programmes will not be sustained
- Poorly funded and managed demonstration programmes will lead to negative perceptions.

# Institutional Leadership

*Coordination and leadership of participants is essential for the implementation of a successful programme. Particular needs are:*

- Clear programme rationale and objectives
- Clear endorsement from government
- Central planning/coordination body
- Initial programme seeding, often by government
- Technical, safety and environmental standards.

# Financial Environment

*Adequate incentives for participants must be built into the fuel and equipment price structures. Points to note:*

- Subsidies and financial support must be reviewed regularly to reduce market distortions
- Incentives usually constrained by existing fuel price and taxation policy
- Considerable variation in economics of different vehicle types: prioritisation of targets important
- Incentives to match local conditions.

# Supply and Service Infrastructure

*A balance between demand and supply of fuel and services is essential. Important supply side features:*

- Adequate supplies of suitably priced fuel
- CNG will not usually underwrite gas network, high utilisation of compression plant necessary
- Quality of conversions, safety, training of staff
- Potential for local manufacture of equipment
- OEM vehicles will improve economics
- Importance of private capital.

# Comparison with Conventional Fuels

*Alternative fuels are but one means of reducing emissions. Other options must be compared:*

- Conventional technology is improving and may be cheaper although rate of uptake can be slow
- Traffic conditions and road network are major factors determining emissions and may provide more cost effective opportunities. Fuel and vehicle type indicate emissions capability only
- Take a broad view of options to identify the most effective applications of alternative fuels.

# Conditions to Ensure Success of Initiatives

- Centre of leadership and institutional support
- Positive public perceptions
- Understanding of the potential market
- Supply infrastructure adequate for demand
- Pricing structure benefiting all participants
- Quality and safe products for consumers
- Project structured to local circumstances.